```
IN THE UNITED STATES DISTRICT COURT MIDDLE DISTRICT OF TENNESSEE
 1
 2
                               NASHVILLE DIVISION
         IN RE: REALPAGE, INC., RENTAL SOFTWARE ANTITRUST
 3
                                               Case No. 3:23-md-3071
         LITIGATION (NO. II),
                                               MDL No. 3071
 4
 5
                                               This Document Relates to:
                                               ALL CASES
 6
 7
 8
                             BEFORE THE HONORABLE
 9
              CHIEF DISTRICT JUDGE WAVERLY D. CRENSHAW, JR.
10
                           TRANSCRIPT OF PROCEEDINGS
11
                                  May 31, 2023
12
13
14
15
16
17
18
19
20
21
22
    PREPARED BY:
                       LISE S. MATTHEWS, RMR, CRR, CRC
23
                            Official Court Reporter
                        719 Church Street, Suite 2300
Nashville, TN 37203
24
25
                       lise_matthews@tnmd.uscourts.gov
```

1	APPEARANCES:
2	On behalf of the Plaintiffs:
3	Gregory S. Asciolla Karin E. Garvey
4	Dicello Levitt Gutzler LLC (NY) 485 Lexington Ave
5	Ste 1001 New York, NY 10017
6	Kate M. Baxter-Kauf
7	Lockridge Grindal Nauen PLLP 100 Washington Avenue South
8	Suite 2200 Minneapolis, MN 55401
9	Steve W. Berman
10	Hagens, Berman, Sobol, Shapiro, LLP (Seattle Office)
11	1301 Second Avenue Suite 2000
12	Seattle, WA 98101
13	Rio S. Pierce Hagens Berman Sobol Shapiro LLP
14	715 Hearst Avenue Suite 202
15	Berkeley, CA 94710
16	Swathi Bojedla Hausfeld LLP (DC)
17	888 16th St Ste 300
18	Washington, DC 20006
19	Edward C. Duckers Stoel Rives LLP
20	Three Embarcadero Center Suite 1120
21	San Francisco, CA 94111
22	Gary I. Smith, Jr. Hausfeld LLP (SF)
23	600 Montgomery Street Suite 3200
24	San Francisco, CA 94111
25	

1	Jerry E. Martin Paul J. Bruno
2	Barrett Johnston Martin & Garrison, LLC Philips Plaza
3	414 Union Street Ste 900
4	Nashville, TN 37219
5	Brendan P. Glackin Lieff, Cabraser, Heimann & Bernstein, LLP
6	(San Francisco) 275 Battery Street
7	29th Floor San Francisco, CA 94111-3339
8	Dean M. Harvey
9	Lieff, Cabraser, Heimann & Bernstein, LLP (San Francisco)
10	275 Battery Street 29th Floor
11	San Francisco, CA 94111-3339
12	Kenneth S. Byrd Mark P. Chalos
13	Lieff, Cabraser, Heimann & Bernstein, LLP (Nashville Office)
14	222 2nd Avenue South Suite 1640
15	Nashville, TN 37201
16	Elizabeth T. Castillo Adam J. Zapala
17	Cotchett Pitre & Mccarthy LLP (Burlingame) 840 Malcom Rd, Ste 200
18	Suite 200 Burlingame, CA 94010
19	David M. Cialkowski
20	Zimmerman Reed, PLLP 1100 IDS Center
21	80 South 8th Street Minneapolis, MN 55402
22	Patrick J. Coughlin
23	David W. Mitchell Robbins Geller Rudman & Dowd LLP (San Diego)
24	655 W Broadway Suite 1900
25	San Diego, CA 92101

1	Desiree Cummings Robbins Geller Rudman & Dowd LLP
2	420 Lexington Avenue Suite 1832
3	New York, NY 10170
4	Thomas Roe Frazer, II Frazer PLC
5	30 Burton Hills Blvd. Suite 450
6	Nashville, TN 37215
7	Daniel C. Hedlund Gustafson Gluek, PLLC
8	120 S Sixth Street Suite 2600
9	Minneapolis, MN 55402
10	Tricia Herzfeld Herzfeld, Suetholz, Gastel, Leniski & Wall, PLLC
11	TN 223 Rosa L Parks Avenue
12	Suite 300 Nashville, TN 37203
13	Thomas J. Undlin
14	Robins Kaplan LLP 800 Lasalle Avenue
15	Suite 2800 Minneapolis, MN 55402-2015
16	Geoffrey H. Kozen
17	Robins Kaplan LLP 800 Lasalle Avenue
18	Suite 2800 Minneapolis, MN 55402-2015
19	Stacey Slaughter
20	Robins Kaplan LLP 800 Lasalle Avenue
21	Suite 2800 Minneapolis, MN 55402-2015
22	Patrick McGahan
23	Scott + Scott, LLP (CT Office) 156 S Main Street
24	P 0 Box 192 Colchester, CT 06415
25	Corchester, Cr 00415

1	Yaman Salahi Edelson PC (SF) 150 California St
3	Ste 18TH Floor San Francisco, CA 94111
4	James Gerard Stranch, IV James Gerard Stranch III
5	Stranch, Jennings & Garvey, PLLC 223 Rosa L. Parks Avenue
6 7	Freedom Building Ste 200 Nashville, TN 37203
8	Daniel J. Walker
9	Berger Montague PC (DC) 2001 Pennsylvania Ave NW Ste 300
10	Washington, DC 20006
11	Benjamin Jacobs Widlanski Kozyak Tropin Throckmorton LLP
12	2525 Ponce De Leon Boulevard 9th Floor
13	Miami, FL 33134
14 15	Cadio Zirpoli Joseph Saveri Law Firm, LLP 601 California Street, Suite 1000
16	San Francisco, CA 94108
17	Amanda Boltax
18	Margaret Shadid
19	Isaac T. Conner
20	
21	
22	
23	
24	
25	

1	On behalf of the Defendants:
2	Mark M. Bell Holland & Knight (Nashville) 511 Union Street, Suite 2700
3 4	511 Union Street, Suite 2700 Nashville, TN 37219
5	<pre>David C. Kully Holland & Knight LLP</pre>
6	800 17th St. ŇW Suite 1100 Washington, DC 20006
7	
8	Kenneth L. Racowski Holland & Knight LLP Cira Centre
9	2929 Arch Street Suite 800
10	Philadelphia, PA 19104
11	Michael D. Bonanno Quinn Emanuel Urquhart & Sullivan, LLP
12	1300 I Street NW Suite 900
13	Washington, DC 20005
14	Richard B. Brosnick Akerman, LLP
15	1251 Avenue of the Americas, 37th Floor New York, NY 10020
16	Yehudah L. Buchweitz
17	Weil, Gotshal & Manges (NY Office) 767 Fifth Avenue
18	New York, NY 10153
19	Edwin McAllister Buffmire Jackson Walker, LLP
20	2323 Ross Avenue Suite 600
21	Dallas, TX 75201
22	Joshua L. Burgener Dickinson Wright PLLC (Nashville Office)
23	424 Church Street Suite 800
24	Nashville, TN 37219
25	

1	Jeremy J. Calsyn Cleary Gottlieb Steen & Hamilton LLP
2	2112 Pennsylvania Avenue, NW Washington, DC 20037
3	Scott D. Carey
4	Baker, Donelson, Bearman, Caldwell & Berkowitz, PC (Nash)
5	1600 West End Avenue Suite 2000
6	Nashville, TN 37203
7	Gregory J. Casas Greenberg Traurig, LLP (Austin Office)
8	300 West 6th Street Suite 2050
9	Austin, TX 78701
10	Leo D. Caseria Sheppard, Mullin, Richter & Hampton LLP
11	333 S. Hope Street 43rd Floor
12	Los Angeles, CA 90071
13	Samuel D. Cowin Gallagher, Evelius & Jones, LLP
14	Park Charles 218 N Charles Street
15	Suite 400 Baltimore, MD 21201
16	David D. Cross
17	Morrison & Foerster LLP 2100 L St NW
18	Ste 900 Washington, DC 20037
19	Robert W. Manoso
20	Morrison & Foerster LLP (DC) 2100 L St NW Ste 900
21	Ste 9000 Washington, DC 20037
22	Joshua C. Cumby
23	Adams and Reese LLP (Nashville-Church Street) 424 Church Street
24	Suite 2700 Nashville, TN 37219-0058
25	

1	Andrew B. Dickson Venable LLP
2	600 Massachusetts Avenue, NW Washington, DC 20001
3	Thomas H. Dundon
4	Neal & Harwell, PLC
5	1201 Demonbreun Street Suite 1000 Nashville, TN 37203
6	
7	Thomas L. Dyer Lewis Brisbois 1700 Lincoln Street
8	Suite 4000 Denver, CO 80203
9	Charles E. Elder
10	Bradley Arant Boult Cummings LLP (Nashville, TN Office)
11	1600 Division Street Suite 700
12	P.O Box 340025 Nashville, TN 37203-0025
13	Daniel T. Fenske
14	Mayer Brown LLP (Chicago Office) 71 S Wacker Drive
15	Chicago, IL 60606
16	Evan M. Fray-Witzer
17	Ciampa Fray-Witzer, LLP 20 Park Plaza, Suite 804 Suite 505
18	Boston, MA 02116
19	Samuel P. Funk
20	Sims Funk, PLC 3322 West End Avenue Suite 200
21	Nashville, TN 37203
22	Chelsea Leiann Futrell
23	Baker Lopez 5728 LBJ Freeway
24	Ste. 150 Dallas, TX 75240
25	

1 2 3	Andrew Gardella Martin, Tate, Morrow & Marston, P.C. 315 Deaderick Street Suite 1550 Nashville, TN 37238
4	Marisa Secco Giles
5	Vinson & Elkins (AUSTIN) 200 W 6TH ST
6	Ste 2500 Austin, TX 78701
7	Michael Scarborough
8	Vinson & Elkins, LLP 555 Mission Street Suite 2000
9	San Francisco, CA 94105
10	Craig P. Seebald Vinson & Elkins
11	2200 Pennsylvania Avenue Suite 500 West
12	Washington, DC 20037
13	Nicholas James Giles McGuire Woods LLP
14	Gateway Plaza 800 East Canal Street
15	Richmond, VA 23219
16	J. Brent Justus McGuire Woods LLP
17	800 East Canal Street Richmond, VA 23219
18	Philip A. Giordano
19	Hughes Hubbard & Reed LLP 1775 I Street NW
20	Washington, DC 20007
21	Robert Dale Grimes Bass, Berry & Sims (Nashville Office)
22	150 Third Avenue South Suite 2800
23	Nashville, TN 37201
24	
25	

1	Jessalyn H. Zeigler Bass, Berry & Sims (Nashville Office)
2	150 Third Avenue South Suite 2800
3	Nashville, TN 37201
4	Diane Rebecca Hazel Foley & Lardner LLP
5	1400 16th Street Suite 200
6	Denver, CO 80202
7	Jay P. Srinivasan Gibson Dunn & Crutcher LLP (LA/CA)
8	333 S GRAND AVE Los Angeles, CA 90071-3197
9	Caeli Higney
10	Gibson, Dunn & Crutcher, LLP 555 Mission Street
11	San Francisco, CA 94105-0921
12	Stephen Weissman Gibson Dunn & Crutcher (DC)
13	1050 Connecticut Ave NW Washington, DC 20036-5303
14	
15	Carl W. Hittinger Baker & Hostetler LLP (PHILADELPHIA) 1735 Market St
16	Ste 3300 Philadelphia, PA 19103
17	
18	Alyse F. Stach Baker & Hostetler LLP (Philadelphia) 1735 Market St
19	Ste 3300 Philadelphia, PA 19103
20	Jason J. Hoeft
21	Karr Tuttle Campbell 701 Fifth Ave
22	Ste 3300 Seattle, WA 98104
23	
24	Jose Dino Vasquez Karr Tuttle Campbell 701 Fifth Ave
25	Ste 3300 Seattle, WA 98104

1 2 3	Ryan Thomas Holt Sherrard Roe Voigt & Harbison, PLC 150 Third Avenue South Suite 1100 Nashville, TN 37201
4	Belinda S. Lee
5	Latham & Watkins 505 Montgomery Street
6	Suite 2000 San Francisco, CA 94111-2562
7	Michael M. Maddigan
8	Hogan Lovells US LLP 1999 Avenue of the Stars
9	Suite 1400 Los Angeles, CA 90067
10	Laura Penaranda Hogan Lovells US LLP
11	1999 Avenue of the Stars Suite 1400
12	Los Angeles, CA 90067
13	Stephen McIntyre O'Melveny & Myers, LLP (LA Office)
14	400 S Hope Street 18th Floor
15	Los Angeles, CA 90071-2899
16	<pre>Ian Simmons 0'Melveny and Myers, LLP</pre>
17	1625 Eye Street, NW Washington, DC 20006-4001
18	Benjamin R. Nagin
19	Sidley Austin LLP (NY) 787 Seventh Ave
20	New York, NY 10019
21	Michael Antonio Parente Maynard Nexsen P.C.
22	1230 Main Street Suite 700
23	Columbia, SC 29201
24	
25	

1	Margaret M. Siller Maynard Nexsen P.C. 1201 Villa Place
3	Suite 103 Nashville, TN 37212
4	Marguerite S. Willis
5	Maynard Nexsen, PC 104 South Main Street Suite 900
6	Greenville, SC 29601
7	Noah Byron Pinegar Paul Hastings LLP (NY)
8	200 Park Ave New York, NY 10166
9	Heather T. Rankie
10	Zelle LLP (OAKLAND) 555 12TH ST
11	Ste 1230 Oakland, CA 94607
12	Ezekiel Rosenberg
13	Wilson Sonsini Goodrich & Rosati, P.C. 1301 Avenue of the Americas
14	40th Fl. New York, NY 10019
15	Yonaton M. Rosenzweig
16	Davis Wright Tremaine (Los Angeles) 865 S Figueroa St Ste 2400
17	Suite 2400 90017
18	Los Angeles, CA 90017-2566
19	Ryan M. Sandrock Shook Hardy & Bacon LLP (SF)
20	555 Mission St Ste 2300 San Francisco, CA 94105
21	Todd R. Seelman
22	Lewis, Brisbois, Bisgaard & Smith, LLP (Denver Office)
23	1700 Lincoln Street Suite 4000
24	Denver, CO 80203
25	

1	John Joseph Sullivan Cozen O'Connor 3 WTC, 175 Greenwich Street
3	Ste 55th Floor New York, NY 10007
4	Tara L. Swafford The Swafford Law Firm, PLLC
5	321 Billingsly Court Suite 19
6	Franklin, TN 37067
7	David Alan Walton Bell Nunnally & Martin LLP
8	2323 Ross Avenue Suite 1900 Dallas, TX 75201
10	Bradley C. Weber
11	Locke Lord LLP 2200 Ross, Ave
12	Ste 2800 Dallas, TX 75201
13	Michael T. Williams
14	Wheeler Trigg O'Donnell LLP 370 17th Street Suite 4500
15	Denver, CO 80202
16	Kylie S. Wood ArentFox Schiff LLP
17	233 S. Wacker Dr. Suite 7100
18	Chicago, IL 60606
19	Stephen J. Zralek Spencer Fane LLP
20	511 Union Street Suite 1000
21	Nashville, TN 37219
22	Scott Perlin
23	Val Hoy
24	
25	

```
1
               The above-styled cause came on to be heard on
 2
    May 31, 2023, before the Honorable Waverly D. Crenshaw, Jr.,
 3
    Chief District Judge, when the following proceedings were
    had, to-wit:
 4
               THE COURT: All right.
 5
                                       Be seated.
               Good afternoon --
 6
7
               ALL:
                     Good afternoon.
8
               THE COURT: -- and welcome to Nashville for those
   who aren't from Nashville. I understand there are a couple.
9
10
               All right. We're here on Case 23-MD-3071, In Re:
11
    RealPage, Inc., Rental Software Antitrust Litigation (No. 2).
12
               And at this point I'm going to ask the courtroom
13
    deputy to announce the names of those who are here, and if
14
    you would respond with "present," we'll have you on the
15
    record.
16
               MS. PARISE:
                            David Mitchell.
17
               MR. MITCHELL:
                              Here.
18
               MS. PARISE: Stacey Slaughter.
               MR. SLAUGHTER:
19
                               Here.
20
               MS. PARISE:
                            Adam Zapala.
               MR. ZAPALA:
21
                            Present.
22
               MS. PARISE:
                            Benjamin Widlanski.
23
               MR. WIDLANSKI:
                               Present.
24
               MS. PARISE:
                            Brendant Glackin.
25
               MR. GLACKIN:
                             Present.
```

1	MS. PARISE: Cadio Zirpoli.
2	MR. ZIRPOLI: Present.
3	MS. PARISE: Dan Hedlund.
4	MR. HEDLUND: Present.
5	MS. PARISE: Daniel Walker.
6	MR. WALKER: Present.
7	MS. PARISE: David Cialkowski.
8	MR. CIALKOWSKI: Present.
9	MS. PARISE: Dean Harvey.
10	MR. HARVEY: Present.
11	MS. PARISE: Desiree Cummings.
12	MS. CUMMINGS: Present.
13	MS. PARISE: Elizabeth Tran Castillo.
14	MS. CASTILLO: Present.
15	MS. PARISE: Gary Smith.
16	MR. SMITH: Present.
17	MS. PARISE: Geoff Kozen.
18	MR. KOZEN: Present.
19	MS. PARISE: Greg Asciolla.
20	MR. ASCIOLLA: Present.
21	MS. PARISE: Isaac Conner.
22	MR. CONNER: Present.
23	MS. PARISE: J. Gerard Stranch IV.
24	MR. STRANCH IV: Present.
25	MS. PARISE: J. Gerard Stranch III.

1	
1	MR. STRANCH III: Present.
2	MS. PARISE: Jerry Martin.
3	MR. MARTIN: Present.
4	MS. PARISE: Karin Garvey.
5	MR. GAREY: Present.
6	MS. PARISE: Kate Baxter-Kauf.
7	MS. BAXTER-KAUF: Present.
8	MS. PARISE: Kenneth Byrd.
9	MR. BYRD: Present.
10	MS. PARISE: Kevin Landau he's not here.
11	Margaret Shadid.
12	MS. SHADID: Present.
13	MS. PARISE: Mark Chalos.
14	MR. CHALOS: Present.
15	MS. PARISE: Patrick Coughlin.
16	MR. COUGHLIN: Present.
17	MS. PARISE: Patrick McGahan.
18	MR. MCGAHAN: Present.
19	MS. PARISE: Paul Bruno.
20	MR. BRUNO: Present.
21	MS. PARISE: Rio Pierce.
22	MR. PIERCE: Present.
23	MS. PARISE: Roe Frazer.
24	MR. FRAZER: Present.
25	MS. PARISE: Steve Berman.

1	MR. BERMAN: Present.
2	MS. PARISE: Swathi Bojedla.
3	MR. BOJEDLA: Present.
4	MS. PARISE: Tom Undlin.
5	MR. UNDLIN: Present.
6	MS. PARISE: Tricia Herzfeld.
7	MS. HERZFELD: Present.
8	MS. PARISE: Yaman Salahi.
9	MR. SALAHI: Present.
10	MS. PARISE: Amanda Boltax.
11	MS. BOLTAX: Present.
12	MS. PARISE: Alyse Stach.
13	MS. STACH: Present.
14	MS. PARISE: Andrew Dickson.
15	MR. DICKSON: Present.
16	MS. PARISE: Andrew Gardella.
17	MR. GARDELLA: Present.
18	MS. PARISE: Belinda Lee.
19	MS. LEE: Present.
20	MS. PARISE: Benjamin Nagin.
21	MR. NAGIN: Present.
22	MS. PARISE: Bradley Weber.
23	MR. WEBER: Present.
24	MS. PARISE: Brent Justus.
25	MR. JUSTUS: Present.

1		
1	MS.	PARISE: Caeli Higney.
2	MS.	HIGNEY: Present.
3	MS.	PARISE: Carl Hittinger.
4	MR.	HITTINGER: Present.
5	MS.	PARISE: Chad Elder.
6	MR.	ELDER: Present.
7	MS.	PARISE: Chelsea Futrell.
8	MS.	FUTRELL: Present.
9	MS.	PARISE: Craig Seebald.
10	MR.	SEEBALD: Present.
11	MS.	PARISE: Daniel Fenske.
12	MR.	FENSKE: Present.
13	MS.	PARISE: David Cross.
14	MR.	CROSS: Present.
15	MS.	PARISE: David Kully.
16	MR.	KULLY: Present.
17	MS.	PARISE: David Walton.
18	MR.	WALTON: Present.
19	MS.	PARISE: Diane Hazel.
20	MR.	HAZEL: Present.
21	MS.	PARISE: Edward Duckers.
22	MR.	DUCKERS: Present.
23	MS.	PARISE: Edwin Buffmire.
24	MR.	BUFFMIRE: Present.
25	MS.	PARISE: Evan Fray-Witzer.

1		FRAY-WITZER: Present.
2	MS.	PARISE: Ezekiel Rosenberg.
3	MR.	ROSENBERG: Present.
4	MS.	PARISE: Gregory Casas.
5	MR.	CASAS: Present.
6	MS.	PARISE: Heather Rankie.
7	MS.	RANKIE: Present.
8	MS.	PARISE: Ian Simmons.
9	MR.	SIMMONS: Present.
10	MS.	PARISE: J. Dino Vasquez.
11	MR.	VASQUEZ: Present.
12	MS.	PARISE: Jason Hoeft.
13	MR.	HOEFT: Present.
14	MS.	PARISE: Jay Srinivasan.
15	MR.	SRINIVASAN: Present.
16	MS.	PARISE: Jeremy Calsyn.
17	MR.	CALSYN: Present.
18	MS.	PARISE: Jessalyn Zeigler.
19	MS.	ZEIGLER: Present.
20	MS.	PARISE: John Sullivan.
21	MR.	SULLIVAN: Present.
22	MS.	PARISE: Joshua Burgener.
23	MR.	BURGENER: Present.
24	MS.	PARISE: Joshua Cumby.
25	MR.	CUMBY: Present.

```
1
               MR. WILLIAMS:
                               Present.
 2
               MS. PARISE:
                             Nick Giles.
 3
               MR. GILES:
                            Present.
                             Noah Pinegar.
               MS. PARISE:
 4
 5
               MR. PINEGAR:
                            Present.
               MS. PARISE:
                             Philip Giordano.
 6
7
               MR. GIORDANO:
                               Present.
8
               MS. PARISE:
                             R. Dale Grimes.
9
               MR. GRIMES:
                             Present.
10
               MS. PARISE:
                             Richard Brosnick.
               MR. BROSNICK:
11
                               Present.
               MS. PARISE:
12
                             Robert Manoso.
               MR. MANOSO:
13
                             Present.
               MS. PARISE:
14
                             Ryan Holt.
15
               MR. HOLT: Present.
16
               MS. PARISE:
                             Ryan Sandrock.
               MR. SANDROCK:
17
                               Present.
18
               MS. PARISE: Sam Cowin.
                            Present.
19
               MR. COWIN:
               MS. PARISE:
20
                             Sam Funk.
               MR. FUNK: Present.
21
22
               MS. PARISE:
                             Scott D. Carey.
23
               MR. CAREY:
                            Present.
24
               MS. PARISE:
                             Scott Perlin.
25
               MR. PERLIN:
                             Present.
```

```
1
               MS. PARISE:
                            Stephen McIntyre.
               MR. MCINTYRE:
 2
                               Present.
 3
               MS. PARISE:
                            Stephen Weissman.
               MR. WEISSMAN:
                              Present.
 4
 5
               MS. PARISE:
                            Stephen Zralek.
               MR. ZRALEK:
                            Present.
 6
 7
               MS. PARISE:
                            Tara Swafford.
 8
               MS. SWAFFORD:
                              Present.
9
               MS. PARISE: Thomas Dundon.
10
               MR. DUNDON:
                            Present.
11
               MS. PARISE:
                            Thomas Dyer.
               MR. DYER: Present.
12
               MS. PARISE:
                            Todd Seelman.
13
               MR. SEELMAN: Present.
14
               MS. PARISE:
15
                            Val Hoy.
               MR. HOY: Present.
16
               MS. PARISE: Yehudah Buchweitz.
17
18
               MR. BUCHWEITZ: Present.
               MS. PARISE: Yonaton Rosenzweig.
19
               MR. ROSENZWEIG:
20
                                Present.
21
               THE COURT: -- all right. Again, thanks for being
           I've got a list of things I want to go through, and
22
23
    then I think that's going to precipitate some conversation
   with many of you, but not all of you.
24
               Based on the docket sheet -- and I've been told
25
```

1 that, Mr. Srinivasan, you're going to speak for all of the 2 defendants or most of the defendants. I can't tell from the 3 docket sheet. Maybe it hasn't been filed. 4 But will the defendants agree to accept service so we can accomplish that? 5 MR. SRINIVASAN: We haven't discussed that as a 6 7 group, Your Honor, but I imagine that would not be an issue. 8 THE COURT: Do you think you all can discuss it and maybe agree on that? And I'll let you set a deadline. 9 10 MR. SRINIVASAN: I don't think it should take more 11 than a few days for us to discuss that. 12 What would be convenient for Your Honor? 13 THE COURT: June 7th, a week from today. 14 MR. SRINIVASAN: Sure. That would be great, Your It's not a problem for my client, but I imagine that 15 will be the case for most. But we'll confirm. 16 17 THE COURT: And then I guess this is for everyone, 18 but I'll start back with Mr. Srinivasan: Are you aware if 19 any of the defendants have any objection to subject matter or 20 personal jurisdiction as it arose from the transferor court? 21 MR. SRINIVASAN: I am not aware of any particular 22 discussion in that regard, Your Honor, but, again, I should 23 confirm that with the defendants. But it's not something 24 that's been subject of discussion among the group at this 25

point.

```
1
               THE COURT: Can we set June the 7th to file
 2
    something that all defendants concede that personal
 3
    jurisdiction and subject matter jurisdiction existed in the
    transfer court?
 4
 5
               MR. SRINIVASAN:
                                Absolutely, Your Honor. And, if
    somebody has an objection, we'll note that in the filing.
 6
7
               THE COURT: I guess I'll see a motion eventually.
8
   All right.
9
               But I do see from the joint statement from the
10
    plaintiffs and the defendants that everybody agrees to venue?
11
    Is that accurate?
12
               MR. SRINIVASAN: That's correct from our
13
    perspective.
14
               THE COURT: And who wants to say yes for the
    plaintiffs?
15
16
               MR. GLACKIN: Yes, Your Honor.
17
               THE COURT:
                           There you go.
18
                           So we're going to cover some things,
               All right.
19
    but this is a date that most, if not all of you, might want
20
    to put down. We're going to convene the initial case
21
    management conference on Monday, August the 7th, at 1:00 p.m.
22
    And I want to spend the rest of the time today getting ready
23
    for that, that conference.
24
               In the joint statement, it appears the plaintiffs
25
    and defendants agree that the plaintiffs need to file a
```

1 consolidated amended complaint. Mr. Glackin, Ms. Herzfeld, 2 whoever's going to speak 3 MS. HERZFELD: Yes, that's true, Your Honor. 4 THE COURT: Okay. And Mr. Srinivasan? 5 MR. SRINIVASAN: Agreed, Your Honor. THE COURT: I have a date in mind. What's your 6 7 date? MR. GLACKIN: Your Honor, I think that -- excuse 8 Pardon me. 9 me. 10 I think that the plaintiffs had collectively 11 proposed 45 days after Your Honor entered an order on 12 leadership so we know which firms will be responsible for the 13 case. 14 THE COURT: Okay. Mr. Srinivasan? 15 MR. SRINIVASAN: Yes, Your Honor, we had agreed with that schedule. We thought 45 days after they have a 16 17 decision on who's going to be running things on their side. 18 THE COURT: Okay. So what I plan to do between 19 now and -- and August the 7th is to get you all to make your leadership applications. Pretty quickly. I intend to rule 20 21 on those before we get back together for the case management 22 conference so, when we come back, those people will be in 23 place, including interim class representatives for the 24 plaintiffs and defendants. 25 So timing it based on that appointment probably

1 isn't what I had in mind. Because I assume that you all have 2 had some thoughts about what's going to be in those amended -- and I want to talk about some concerns I see. 3 4 So, with that, I'm going to share with you this date. It may be aspirational, but I hope not. Because I do 5 want to come back for the initial case management conference 6 on the 7th with this in place. June the 16th for the 7 8 consolidated amended complaints. I gather for the multifamily rental group and the 9 student rental group -- and that's where we need Mr. Berman? 10 11 MR. BERMAN: Present, Your Honor. 12 THE COURT: So I assume since Navarro is the 13 student case, you're going to draft that --14 MR. BERMAN: That's correct, Your Honor. We would 15 file a standalone consolidated complaint, and we could be ready by June 16th. 16 17 THE COURT: All right. Mr. -- well, I'm sure the 18 defendants don't mind, but they don't know the dates -- the 19 other dates I have in mind. 20 Can the plaintiffs accomplish June 16th? 21 MR. MARTIN: Your Honor, I think -- I think we are 22 all in agreement on our (indiscernible). I think four 23 different plaintiffs counsel are speaking. And I think some 24 of us huddled beforehand. 25 I think our preference would be to go through the

process and, you know, we could file -- we've been -- I think 1 2 we're all basically prepared to move -- you know, file our applications for leadership. I think our preference would be 3 to know who the lead -- you know, who -- who the lead counsel 4 and liaison counsel are going to be and then have those firms 5 leading the charge to file the consolidated amended 6 7 complaint. That would be our preference. 8 It sounds like you're looking at a schedule that's going to put the -- the consolidated amended complaint before 9 But I know I at least speak for myself -- I 10 that process. 11 think I speak for others -- that we would -- our preference 12 would be -- obviously, we'll do whatever the Court orders us 13 to do, but our preference would be to try to shake that out 14 sooner rather than possible, and I think we could file our applications, like, you know, very quickly. 15 16 THE COURT: Does "very quickly" mean you could file them by next -- by next Wednesday, the 7th? 17 18 MR. MARTIN: We could, Your Honor. MS. HERZFELD: Yes, Your Honor, we could. 19 20 THE COURT: Okay, good. 21 MR. GLACKIN: Yes, Your Honor. 22 MS. HERZFELD: Absolutely. 23 THE COURT: So that will be the date. 24 So at least that part of your motion that I 25 reserved for discussion, I think it's Document 82 is going to

1 be granted in part -- and those would be applications for 2 interim class counsel, as well as the steering committee and 3 everything else. Correct? That's correct. 4 MR. BERMAN: MS. HERZFELD: Yes. Your Honor. that's correct. 5 Can I ask one point of clarification, Your Honor? 6 7 THE COURT: Sure. 8 MS. HERZFELD: There was an issue about whether our applications should be under seal in their entirety, and 9 I think we had all agreed, if it's Your Honor's pleasure, to 10 11 have the applications be under seal if parts are necessary. 12 THE COURT: Yeah. I had that in the order. But T guess now I'm wondering -- you know, that was why I really 13 14 didn't enter your order. I'm not sure what you're going to put under seal and why. 15 16 MS. HERZFELD: So actually I don't anticipate we, 17 from our group, would have anything we would need to put 18 under seal. I think maybe the typical stuff, if anybody has particular financial information. But, otherwise, we think 19 20 everything should be as open as possible for the public --21 THE COURT: I agree. 22 MS. HERZFELD: -- and absent class members and 23 anybody else that wants to see who's being considered for 24 leadership. 25 THE COURT: And, in the same vein, you all can

```
1
    file -- that will be on the docket, and anybody that wants to
 2
    respond or share information to the Court, I welcome all the
 3
    information I can get.
               MR. GLACKIN: We have the same view about sealing,
 4
 5
   Your Honor.
               THE COURT: That you don't want it?
 6
 7
               MR. GLACKIN:
                             That we don't want it.
 8
               THE COURT:
                           Me either.
               MR. GLACKIN:
9
                             Great.
               THE COURT: But if it's something that you want to
10
11
    file and you think it's -- merits being sealed, then
12
    certainly file the motion and I'll look at it and rule.
13
    Okay.
14
               MS. HERZFELD: Can I ask one more point of
15
   clarification. Your Honor.
16
               THE COURT:
                           Sure.
17
               MS. HERZFELD: We as a group, the entire
18
    plaintiffs group, had gotten together and decided over some
    conversations that we didn't feel the need to do responsive
19
20
    briefing to the applications, unless of course Your Honor
21
   would like responsive briefing.
22
               THE COURT: I'm not going to bar responsive
23
   briefing.
              You know, if -- if, you know, Mr. or Mrs. X wants
24
    to be it but somebody else has information that'd be helpful
25
    to the Court, bring -- let's share that with the Court.
```

MS. HERZFELD: Thank you, Your Honor.

THE COURT: Okay. So, when you file those on the 7th, I'm going to -- I'm going to try to look at them as soon as they're filed. If I need to meet with someone, you'll get a quick call and we'll do that probably in chambers, but on the record. So I anticipate being able to get back with whoever that is.

So I still want -- I want to use as an aspirational date, at least, for right now, getting the -- the -- well, y'all have met. I mean, somebody, somewhere in this group of lawyers has got an outline of the consolidated amended complaint.

I know Mr. Berman has one for the students.

MR. BERMAN: I'm good to go, Your Honor.

MS. HERZFELD: Yes, Your Honor, and I think we can continue to work collaboratively to get towards that. But, you know, getting to a final before we know who gets to make those final calls -- we're happy to work towards it.

THE COURT: Okay.

MR. GLACKIN: Honestly, if you're taking the leadership applications on June 7th, it could be challenging to get a complaint on file by June 16th. Especially if we're not barring responsive pleadings.

I don't know that you'll know on the 7th, unless -- unless there's an agreement -- unless we can

represent to the Court that we've talked and nobody wants to put in a responsive pleading, you might not know that you have all the information you need.

I'm sorry to be the -- the fly in the ointment, but it does seem hard to get from June 7th to June 16th in terms of doing a CAC, even if we -- excuse me -- consolidated amended complaint even if we have been working on it and are advanced in our thinking about it.

THE COURT: All right. Okay. I guess that's why I shared the date for the initial case management conference. That's pretty firm for me. Because my month of August is going to be getting ready for what's turned out to be just two months of trial and maybe just six weeks of trial. It was going to be four months.

But, nevertheless, I don't want you all to -- I don't want this to bleed over until late -- late fall.

MR. GLACKIN: May I make a suggestion, Your Honor? THE COURT: Sure.

MR. GLACKIN: Which is that if we have until the 23rd to file the consolidated amended complaint, we can confirm among ourselves -- and I think -- I haven't heard anybody say they want to file oppositions or responses to motions for leadership --

THE COURT: I'm going to take care of that. If you want to file something, you're going to have 24 hours to

1 file it after you all do it. 2 MR. GLACKIN: Very good. Perfect. 3 THE COURT: And then maybe the other thing -maybe it's good for me to share with everybody what I'm 4 envisioning. We're going to get back together on August the 5 By then the Court will have ruled on leadership for 6 7 both plaintiffs and defendants. By then you would have filed 8 your amended -- consolidated amended complaints, which I want to talk about, and by then defendants will have filed their 9 responsive pleadings. 10 11 And I would like for all those to all be fully 12 briefed so, when we come back on the 7th, I'm ready to give 13 you my thoughts on what's been filed by the defendants. 14 So that's my goal. 15 In that case we better stick with MR. GLACKIN: 16 the 16th. 17 THE COURT: There you go. So, to help the Court 18 get ready for the 7th and to anticipate what's going to be 19 filed, I guess let's start with Mr. Srinivasan. 20 And, again, I'm not going to hold you to this. 21 You can change your mind. You can amplify on it as you want. 22 But, as I read what's in the joint statement, I'm left to 23 wonder -- so I'm going to ask you for a proffer on how did 24 the RealPage customers maintain their individual

decision-making discretion on pricing and supply? How did

that occur?

MR. SRINIVASAN: Sure, Your Honor. And we think there are some clarifications needed for, you know, what's described in these complaints and -- where the allegations don't quite allege the agreements that would typically be needed in a conspiracy.

In other words, to specifically -- if your question is how do defendants make these pricing decisions, our answer is simply that this software is just one tool. Cutting to the chase -- and I'm happy to back up and give you more details in terms of what various defendants -- and I should add, by the way, that the -- you know, we represent the software company, but most of the people here represent lessor defendants, who are property managers or owners who have disparate businesses, disparate situations.

The way in which they use the software -- and I should also emphasize that one of the issues in our -- for us is some of the defendants here don't use the software. Some of the defendants use software from RealPage that has nothing to do with revenue management. And the revenue management software at RealPage itself is varied. There are multiple products, different defendants, the ones that do use it have used different versions of that product, and that's changed over time.

So we don't have this uniform sort of world that

the allegations suggest.

And then, as you might imagine, these folks have multiple properties, and each property manager will take the input from the software, which is just one piece of input into the various other inputs that they take on. So it's quite independent behavior. And, in fact, you know, our view is the allegations in the complaint don't come close to what the case law says you have to prove for a conspiracy.

THE COURT: So how do you -- how do you -- and there are -- there are many complaints. I haven't read them all, but I've looked at a great deal of them. And they're repetitious in many respects. And several of them talk about how the RealPage advisors crack the whip and make sure that they do accept certain recommended pricing.

What's -- how does that maintain what you all call independent economic self-interest?

MR. SRINIVASAN: I mean, I understand in our motion to dismiss we have to take the allegations as they come. However, you know, most of us in this room have read all of them, and they're not uniform. Some accurately do not allege that there's any whip-cracking at all.

And I'll tell you as a matter of reality --

THE COURT: I suspect we're going to see more of that in the consolidated complaint.

MR. SRINIVASAN: It's possible. It's possible.

```
1
               THE COURT: So what's your response? Is that just
 2
    made up?
 3
               MR. SRINIVASAN:
                                I think there are other
    elements -- I mean, I think what that issue goes to is this
 4
    idea that RealPage is policing the conduct --
 5
               THE COURT: So is there a position in RealPage
 6
7
   called RealPage advisors?
8
               MR. SRINIVASAN: They're -- I believe that
    position exists, but it's -- they're not cracking whip.
9
    They're not --
10
11
               THE COURT: And they're assigned to individual,
12
   what, lessors?
13
               MR. SRINIVASAN:
                                Some are.
14
               THE COURT: And they have contact on a daily,
   weekly basis?
15
16
               MR. SRINIVASAN:
                                I would say for -- it varies.
   Right? The short answer for that is it dramatically varies.
17
18
               For some customers, they may ask for that contact.
19
    There may be regular contact. For some there may be none.
20
               And I've just been -- about only 30 percent of the
21
    defendants overall -- I'm sorry -- customers of RealPage, not
22
    necessarily defendants in this room -- properties --
23
    properties have an advisor attached to it. So many don't.
24
    Many don't have that.
25
               And in our view -- I think you're getting towards
```

```
1
    sort of how is this policed. And, if you read these
 2
    complaints -- and given what we're saying -- there -- it's --
 3
    it -- we think it's not plausible on its face. The products
    themselves are not the same, much less the policing. And, as
 4
   we just said, a minority of people have these advisors.
 5
               So we think there's major Blomley issues,
 6
7
    plausibility issues with this conspiracy, and that's sort of
8
   where we are in the motion to dismiss. And we have other
9
   arguments.
10
               THE COURT:
                           Sure. And we'll get to all those in
11
    time.
12
               I guess what I'm still -- so, in a nutshell,
13
    you're telling me that RealPage and its customers -- you just
14
    give them information and they can do with it whatever they
   want? Is that -- is that it in a nutshell?
15
16
               MR. SRINIVASAN: Absolutely, Your Honor.
               THE COURT: Whether they accept it or don't accept
17
18
    it is totally up to your customer?
19
               MR. SRINIVASAN:
                                That's correct.
20
               THE COURT: And the allegations about -- what? --
21
    70, 80 percent of the time or 90 percent of the time they
22
    have to abide by that, that's -- that's -- that's at least
23
    disputed fact?
                                It is absolutely disputed.
24
               MR. SRINIVASAN:
25
    is no compulsion by any customer to take the feedback from
```

1 RealPage. 2 THE COURT: Okay. And then in the joint 3 statement, you refer that there are going to be certain -- I emphasize the word "certain" -- plaintiffs who are precluded 4 due to binding arbitration. 5 6 How many is "certain"? "Certain" is a word we all 7 MR. SRINIVASAN: Yeah. 8 like to use. It's hard to know. One issue that we have in general, speaking about 9 the consolidated amended complaint, we are not sure -- you 10 11 know, in our experience -- right? -- not every defendant 12 makes it into the consolidated amended complaint. But, 13 leaving that uncertainty aside, just with the group we have 14 now, we haven't taken a poll, but there are many -- I would say more than half -- have an arbitration agreement with, you 15 know, their tenant. 16 17 And it gets very complicated --18 THE COURT: And that's in their lease agreement? 19 MR. SRINIVASAN: That's in the lease agreement. 20 THE COURT: Okay. 21 MR. SRINIVASAN: And it gets complicated because 22 some of the defendants who operate in different states will 23 have different versions of that arbitration agreement, 24 depending on the state and what's allowed in the state. 25 That's just among one defendant.

1 THE COURT: Well, are you intending to make a 2 motion to compel arbitration? 3 MR. SRINIVASAN: That is absolutely the goal --4 THE COURT: By the deadline we're going to set today, I think? 5 6 MR. SRINIVASAN: Well, we wanted to talk to you 7 about that deadline. I think these -- some of these motions 8 will be pretty complicated, I think. I mean, we will try to 9 simplify it. Every defendant might not -- I don't want to say every single defendant has a different provision, but 10 11 it's likely that the language is different. We think the 12 issues will hopefully be same generally. THE COURT: Well, if there's one consolidated 13 14 complaint, you're saying each defendant is going to file a 15 separate motion? 16 MR. SRINIVASAN: Well, we -- we will first of all 17 endeavor to do as much of this as we can collectively. 18 Absolutely, Your Honor. 19 But, to the extent sometimes these decisions in 20 forcing an arbitration agreement comes down to the language 21 of the agreement, we're going to have perhaps various 22 versions of that language. We could try to frame it into a 23 motion and maybe have exhibits. But I don't know how we can avoid that, Your Honor. 24 25 And I would just add that there is also a

```
1
   concern -- I think at a minimum, you know, you're going to
 2
   have other defendants with whom a -- let me say -- the issue
 3
    equitable estoppel. So, if you've got a plaintiff with an
 4
    arbitration agreement against one defendant, and the other
 5
    defendants are alleged to be co-conspirators, the other
    defendants also can move to compel arbitration under that
 6
    agreement. That's an argument also that we are
 7
8
    contemplating.
9
               THE COURT: So you're -- are you also
10
    contemplating how many certain plaintiffs have class action
11
   waivers?
12
               MR. SRINIVASAN:
                                That's correct, Your Honor.
                                                            Ιt
13
    sort of depends on -- that's right. I'm sorry. You asked
14
    about class action waivers. That's another issue --
15
               THE COURT: And the same's going to be true to
16
   waiver of jury trial?
17
               MR. SRINIVASAN: Yes, Your Honor. And there are
18
    some I think that have some damages limitations provisions
19
    too. That may be able to come later in the case.
20
               THE COURT: And I don't mean to get ahead, and I
21
    don't mean to put you on the spot, so all this is in
22
    preparation for August the 7th, would I be correct in
23
    anticipating that RealPage is going to take the lead on
24
    behalf of all the defendants?
25
               MR. SRINIVASAN: Well, we are talking -- again,
```

```
1
    the defense group, I think, again, sort of -- we haven't come
 2
    up with a -- with a liaison consult team yet, because, again,
 3
    some folks are waiting to see who ends up in the consolidated
 4
    complaint.
 5
               THE COURT: Well, are you going to apply to be the
    liaison for the defendant?
 6
7
               MR. SRINIVASAN: We will be absolutely, Your
8
    Honor, along with some colleagues.
9
               THE COURT: And I assume Grey Star is going to
10
    have a big issue -- a big vote in that.
11
               Where are you? Oh, Grey Star.
12
               MR. MADDIGAN: Good afternoon, Your Honor.
13
               Yes, Your Honor, we would like to. Yes, that is
14
    correct.
15
               THE COURT: And the same is going to be true for
    Lincoln Property Company?
16
               MR. CASAS: Yes, Your Honor, that is correct.
17
18
               THE COURT: And probably the same is going to be
19
    true for Mid-America Apartment Communities, Inc.?
20
               MR. FENSKE: Yes, Your Honor, that's correct.
21
               THE COURT: And Avenue5.
                                         But I don't think
22
    they're here. Avenue5 is -- Avenue5 Residential, LLC, is not
23
           But they're in 30 of these -- now 40 cases, I think.
24
               And I assume y'all have all been in contact with
25
   each other.
```

1 MR. SRINIVASAN: We are, Your Honor. Everybody 2 that signed on for the defense, we've been working together. 3 THE COURT: Okay. Now, you mentioned earlier that some of the 4 5 defendants don't use the RealPage software? MR. SRINIVASAN: That's correct, Your Honor. 6 7 THE COURT: Okay. And I hope whatever -- whatever 8 cases those defendants are in, now is a good time to have discussion with whatever plaintiff brought that, so it's 9 just -- save everybody a lot of time and money if you didn't 10 11 use that. At least the plaintiffs know that before they --12 MR. SRINIVASAN: That's our hope, Your Honor. I believe a few defendants have been dismissed here and there 13 in the individual cases. 14 15 THE COURT: Yeah. 16 MR. SRINIVASAN: But I believe there are 17 defendants who remain who don't use the software or use 18 different software entirely that has nothing to do with 19 revenue management. 20 THE COURT: And it sounds like you've got an idea 21 who they are. 22 MR. SRINIVASAN: I think those discussions have 23 been occurring, and we do hope that they're able to get 24 dismissed or not show up in the amended complaint, if 25 possible. That's certainly our hope.

```
1
               THE COURT: How many is that, or is that also an
 2
    uncertain --
 3
               MR. SRINIVASAN: I don't know that number, Your
 4
    Honor. I -- I -- yeah.
 5
               THE COURT: One more. Then in your joint
    statement, you said -- you put out "standing."
 6
7
               Is that anything more than what we've been talking
8
    about, or is it your standing --
9
               MR. SRINIVASAN: You mean in terms of possible
    standing defense?
10
11
               THE COURT:
                           Concern.
12
               MR. SRINIVASAN: Yeah. I think that what we've
13
    talked about covers it, Your Honor.
14
               THE COURT: Ah, okay. Well, let me add -- oh, you
15
   can -- well, I'm just going to throw this out. You don't
    have to stand if you don't want to, but I guess whoever ends
16
17
    up -- I guess I am going to appoint you for right now.
18
               The Court would like to know, with some
19
    certainty -- or within a low number -- give or take a low
20
    number, you know -- how many arbitration provisions are out
21
    there, how many class action waivers are out there. And at a
22
    minimum identify whether any of the named -- the purported
23
    named plaintiff class representatives have signed that.
24
               And if -- can you -- can you at least do that?
25
               MR. SRINIVASAN: Sure, Your Honor.
```

1 endeavor to do that and have that to you in this June 7th 2 Is that -- would that be okay? submission. THE COURT: Okay. 3 Right. And we're going to 4 share that, because Mr. Bauman is going to need it for his amended complaint and whoever else writes the multifamily 5 6 complaint. Okay. 7 All right. Thanks. 8 Well, one more. When I look -- and I'll get to the plaintiffs here in a minute. The plaintiffs are all over 9 the place in terms of when the purported class starts. 10 And I 11 think I see 2010, and it goes all the way up to 2019. 12 What does RealPage say? 13 MR. SRINIVASAN: Well, Your Honor, of course --14 THE COURT: I know you say there's no class 15 action, but just in case we get there. 16 MR. SRINIVASAN: Well, what we -- what I would say to that is, you know, certainly some of our clients have been 17 18 using our software since, you know, I think 2010 at least, 19 right? For a long time. 20 Of course, we don't think there's ever been a 21 conspiracy of any kind, so we can't really speak to when, you 22 know, that happened, because it didn't happen. 23 THE COURT: And would 2010 coincide with when the 24 rental software was fully developed and offered to the 25 public?

```
1
               MR. SRINIVASAN:
                                I don't know that it -- that
 2
    coincides. I don't know that there's a magic number there.
 3
               THE COURT:
                           No.
                                I'm talking for RealPage.
 4
               MR. SRINIVASAN:
                                I understand what you mean.
                                                              Ι
5
    don't know when the software started being marketed. I
    imagine it's evolved over the years and started even earlier.
 6
7
               THE COURT: Oh.
                                I was going to say no later than
8
    2010.
           But it could have been before 2010?
9
               MR. SRINIVASAN:
                                It's possible, Your Honor, yes.
10
               THE COURT: When did you start marketing it?
11
               MR. SRINIVASAN:
                                I just -- the late 2000s, is what
12
    I'm --
               THE COURT: Yeah. I think I saw a 2008/2009
13
14
    number.
15
               MR. SRINIVASAN:
                                That's --
16
               THE COURT: That's when you started marketing it
17
    to the public?
18
               MR. SRINIVASAN:
                                That sounds --
19
               THE COURT: To lessors and managers?
20
               (Overlapping speech.)
21
               MR. SRINIVASAN: That sounds in the right range,
22
   yes.
23
               I'll add, Your Honor, that we did acquire one of
24
    the companies in 2017 that makes up one of the many products
25
    that we offer. So that's a -- maybe a particular date that's
```

```
1
   of interest. But even that would be a year before the
 2
    statute of limitations
               THE COURT: And then, in one of -- well,
 3
    Mr. Navarro's -- in Mr. Berman's complaint in Navarro -- it
 4
   was -- it was -- there are allegations that RealPage created
 5
    a special student housing software that -- that happened --
 6
7
    that existed, correct?
8
               MR. SRINIVASAN: That's correct, Your Honor.
9
               THE COURT: And did it get merged into the
    RealPage software for multifamily?
10
11
               MR. SRINIVASAN: I think the products are -- they
12
   are distinct.
13
               THE COURT:
                           They're distinct.
14
               MR. SRINIVASAN: That's right, Your Honor.
               THE COURT: Mr. Bauman?
15
               MR. BERMAN:
                            It's Berman, Your Honor.
16
               THE COURT:
17
                           Berman.
18
               MR. BERMAN: Yes. It's our allegation that they
19
    are distinct products and that the company recognizes --
               THE COURT: And how is it different from the
20
21
    multifamily?
22
                            Well, the company recognizes that
               MR. BERMAN:
23
    student housing is a separate and distinct real estate niche.
24
    And so it developed very similar software, but it has
25
    different information that is tied to the specifics of the
```

1 student housing market. But it operates pretty much the same as the multifamily. 2 THE COURT: So let's turn to the student rental 3 Help me understand -- I could have a multifamily 4 apartment complex and -- and lease it to students, and then I 5 could -- is that what you're talking about? Any multifamily 6 7 product that happens to be, here, close to Vanderbilt, that's 8 part of the student rental --9 MR. BERMAN: Yes. So the company recognizes --10 and the real estate industry recognizes that student housing 11 is different than multifamily. So multifamily is going to be 12 a lot of young professionals in downtown Nashville. We're 13 talking about here is multi- -- you know, -unit apartment 14 buildings near a college campus --15 THE COURT: That are not associated with the 16 university or college. They're not associated with the 17 MR. BERMAN: 18 university. 19 THE COURT: So we're not talking about dormitories 20 or anything like that? 21 No, sir. But it is -- the defendants MR. BERMAN: 22 recognize it as a unique market. The industry literature 23 recognizes it as a unique market. And they're different kind 24 of plaintiffs. 25 THE COURT: So -- and you're going to rewrite the

```
1
   complaint. But I guess let's look at -- I'm -- the class
 2
    definition you have on -- it's paragraph 73. It says (as
 3
    read):
                  All persons and entities... that are direct
 4
               purchase -- direct purchasers of student housing
 5
               real estate leases in the United States.
 6
7
               Do you really mean to include entities, since
8
    there's no named plaintiff that's an entity?
9
               MR. BERMAN: Well, I think we were just being belt
10
   and suspenders.
11
               THE COURT:
                           I'm sorry?
12
                            I think we were just trying to be
               MR. BERMAN:
13
    belt and suspenders. I don't know if every renter is a
14
    person or whether some people use an LLC or some other entity
15
    to rent --
16
               THE COURT: For student housing?
17
               MR. BERMAN: Just trying to cover the --
18
    everything we could.
19
               THE COURT:
                           Okay. And then what do you mean by
20
    "direct purchases of student housing real estate leases"?
21
               MR. BERMAN: Well, we were trying --
22
               THE COURT:
                           Yeah.
23
               MR. BERMAN: Yeah.
                                   That basically -- the parent
24
   or the student sign the lease with the defendant.
25
               THE COURT:
                           0h.
```

```
1
               MR. BERMAN:
                            That's all. It's an antitrust term
 2
   we were being very careful with, to claim that we were not
 3
   what are called indirect purchasers, which have different
    antitrust issues.
 4
 5
               THE COURT: And then you say RealPage's pricing
    software, but what you really mean is the special student
6
7
    RealPage pricing software.
8
               MR. BERMAN:
                            That's correct.
9
               THE COURT: And does it have -- it did have a name
   different from others. Does it still?
10
11
               MR. BERMAN:
                            It did have a different name.
                                                            Ι
    believe it still has a different name.
12
13
               THE COURT: And that name is?
14
               MR. BERMAN: That name is escaping me at the
15
   moment.
16
               THE COURT:
                           That's all right. That's okay.
17
               And you say this one starts in 2010 to the
18
   present?
19
               MR. BERMAN:
                            That's correct. We believe the
20
    software was introduced in late 2009.
21
               THE COURT:
                           But what you're really getting at is
22
    students, isn't it, who were presumably injured by the
23
    price -- the alleged price-fixing activity of RealPage and
24
    its customers?
25
               MR. BERMAN:
                            Correct.
```

```
1
               THE COURT: And there's nothing special about
 2
    student housing? You're talking about any -- any -- any --
 3
    any multifamily residence --
 4
               MR. BERMAN: Any multiunit student facility near a
 5
    campus.
               THE COURT:
                           Units?
 6
 7
               MR. BERMAN:
                            Yes.
 8
               THE COURT:
                           We're not talking about beds?
9
               MR. BERMAN:
                            No.
                           So Grey Star, I'm sure you notice that
10
               THE COURT:
11
    you're in about six -- in about 16 of the complaints, the
12
    plaintiffs repeat the same allegations that Grey Star owns
    student beds.
13
14
               So do you see -- how does Grey Star fit into these
15
   housing units? I guess you get to answer my question.
16
               MR. MADDIGAN: I thought it was directed to the
17
   plaintiffs.
18
               THE COURT: I'm going to get to them.
19
               Are you in a student market?
20
               MR. MADDIGAN: As I understand it, Your Honor, the
21
    allegation is Grey Star is the property manager for these
22
    buildings that are focused on student housing.
23
               THE COURT: As you're the property manager for
24
    buildings that are leased to nonstudents?
25
               MR. MADDIGAN:
                              That's correct. Also in the
```

```
1
    multi-family complaints, that same general allegation is --
 2
               THE COURT: So is there really in your mind any
 3
    distinction between students and nonstudents that you lease
   to?
 4
 5
               MR. MADDIGAN: It depends what you mean, but in
    the -- I think in the real estate property management area,
 6
7
    those are considered different types of -- types of entities
8
    to lease to, yes. And they have different focuses.
9
               THE COURT: Based on physical -- yeah, physical
    location to the college? Or something else?
10
11
               MR. MADDIGAN: Partly based on that. And I
12
    believe it's also true that the nature of the units or the
13
    mix of the characteristics of the units in the buildings can
14
    also be different. Some types of things are more appealing
    to a student population than to multifamily population.
15
16
               THE COURT: So do you use the RealStar [sic]
17
    software for students and the RealStar software that's not
18
    for students? Do you use them both?
19
               MR. MADDIGAN: My understanding is that that is
20
    true, yes.
21
               THE COURT:
                           Well, Mr. -- I'm sorry -- Mr. Berman?
22
               MR. BERMAN: Yes, sir.
23
               THE COURT:
                           Do we -- are you envisioning we're
24
    going to have a proposed separate class for student rental?
25
               MR. BERMAN:
                            That's what I envision.
```

```
1
               THE COURT: And that's because they use a
 2
    different software?
 3
               MR. BERMAN: Correct.
               THE COURT:
 4
                           Any other reason?
               MR. BERMAN: And it's a different market.
 5
               THE COURT: And it's a different market?
 6
7
               MR. BERMAN: Yes. And it's just not me saying
8
    that, Your Honor. The literature that we cite at paragraphs
    28 and 29 --
9
10
               THE COURT: So you're not going to be in favor of
11
    just making -- if we did have a class action, having it just
12
    be a subclass of a -- of a larger multifamily?
               MR. BERMAN: No, I'm not, Your Honor. And I don't
13
14
    think anyone's advocating that.
15
                           I know. It was just my idea.
               THE COURT:
16
               But I guess, in any case, your amended complaint's
17
   going to try to clarify some of these issues?
18
               MR. BERMAN: Yes, Your Honor. The amended
19
    complaint is going to have some more detail. Listening to
20
    Your Honor's questions, we'll probably amp up a few things.
21
               THE COURT: And then you've got about six
22
    defendants here -- six or seven or eight -- that are solely
23
    in the student market.
24
               In fact, you allege they manage certain student
25
   areas -- student markets.
```

1 MR. BERMAN: That's correct. 2 THE COURT: Are there others that you're going to 3 bring in, or do we have the main group here? 4 MR. BERMAN: I think we have the main group. 5 Okay. And we're going to talk about THE COURT: alternative ways to resolve this dispute. 6 7 Do you see them being part of mediation when we 8 get to that point with everyone else, or do you think they need a special mediator just because it's a -- an alleged 9 10 special market? 11 MR. BERMAN: I think we would -- we would be 12 welcoming sharing a mediator, but I think it's important that 13 the mediations be conducted separately. Because what I don't 14 want is a situation where some class member would say, "Well, it was all jumbled up, and maybe they traded the value of our 15 claim settling the multifamily claim." I think there needs 16 17 to be two separate counsel and two separate negotiations. 18 THE COURT: Okay. All right. So we've got June 19 the 7th for the leadership applications for both sides. anybody who wants to object or it respond or -- you'll have 20 21 24 hours to file your documents. 22 Well, Mr. -- Mr. Berman, do you envision we need 23 separate leadership for the student rental? Absolutely, Your Honor. 24 MR. BERMAN: 25 THE COURT: Okay.

```
1
               MR. BERMAN:
                            For the reason I just stated.
                                                           And a
 2
    simple reason is that none of the multifamily lawyers
 3
    actually represent a student.
 4
               THE COURT:
                           Only you do?
               MR. BERMAN: That's correct.
 5
               THE COURT:
                           Okay.
 6
7
               MR. BERMAN:
                            So I just want a small piece of this
8
    big fight, Your Honor. Let the big dogs fight over the. . .
9
               THE COURT: That's a good transition.
               So, now that I've granted the plaintiffs' Motion
10
11
    Number 82, you've really already given me your thoughts about
12
    case progression? Correct? That's what's in the joint
    statement. You did that --
13
14
               MS. HERZFELD: Yes, Your Honor.
               MR. GLACKIN:
15
                             Yes.
               THE COURT: Okay. So let me share some more.
16
17
               So that part of your joint submission -- well, you
18
    did have agreement. And I agree and I think it's already
19
    been done, but just so the record's clear, all the cases that
20
    have been transferred or conditionally transferred to this
21
    district will be consolidated under Middle District Case
22
    Number 23-MD-3071.
23
               And that includes the ones that were directly
24
    filed -- now four cases -- directly filed here in the Middle
25
    District: Alexander, Blosser, Kempton, and, this morning,
```

Goldman. So those are all direct-filed here in the Middle District. They're going to be part of this and consolidated for pretrial purposes. We'll reserve trial, but I'll be surprised if I have four trials here in the Middle District on the same day.

However, when you all come back on the 7th, for those here in the Middle District, in addition to case progression, discovery, and whatnot, I do want you all to have me a target trial date. And just give me a target trial date. If we do it all as one case, then we all have a trial date. If for some reason I don't do it -- separate cases, we'll take up the next one when we finish the first one.

But I want to get on your calendars now so I'll -- you won't forget about me.

And then, obviously, any additional cases that are transferred here will be part of the same case number. The consolidation doesn't constitute any determination that the actions will be consolidated for trial or that a class should be certified or have the effect of making any entity or party an action in which it's not been named, served, or added in accordance with the Federal Rules of Civil Procedure.

And I think you all have seen that the -- the clerk has set up the docketing such that, when you file in a particular case, you identify that case. Or, if it's for all cases, then that's spread on the docket. So, when you all

return back to your transferor district, the record will be clear what's in that case.

So I do anticipate we're going to get a consolidated complaint filed, and it sounds like the plaintiffs are going to want to file some motions or answer.

MR. SRINIVASAN: That's correct, Your Honor.

THE COURT: Okay.

MR. SRINIVASAN: As I mentioned, we'll have motions to compel arbitration. And, again, that's -- that could be a number of them, even if the main motion is the same or similar. Also, motions to dismiss.

And, again, we have a lot of defendants here.

We're hoping to consolidate that into just -- as much as we can into a main motion, but others may have separate arguments.

We're just concerned about, if we have a June 15th filing date for the complaint, you know, that puts two weeks out July 4th. And so two weeks with this many defendants to coordinate and file coordinated motions, whether arbitration or motions to dismiss, we think is unrealistic.

THE COURT: Okay. Well, given my goal that when we come back I've got ripe motions, you've got to file your opening brief, the plaintiffs need to respond, you'll want a short, pithy reply, what -- I've got a timetable, but I'm willing to change mine.

1 Tell me what you think we should do. When do you 2 want to file these motions? 3 MR. SRINIVASAN: Well, Your Honor, what the 4 parties had put in the report -- and I know -- you undoubtedly saw it. 5 THE COURT: Yeah. 6 7 MR. SRINIVASAN: I think you're probably not 8 enthusiastic about it. But, you know, our thought was -particularly for a case of this many parties -- and I can't 9 emphasize how -- how difficult logistically it is to get 10 11 everybody on board, get people coordinated on -- you know, 12 particularly if we want to be efficient about motion practice 13 and reduce the number of motions Your Honor sees, you know, 14 it's -- you know, there's these jokes about different things, 15 but, you know, 75 lawyers, you're going to get 300 opinions. 16 Managing that, we worry that that's going to take time. 17 And --18 THE COURT: Remember my goal: August the 7th. I understand that. Your Honor. 19 MR. SRINIVASAN: 20 THE COURT: Okay. 21 MR. SRINIVASAN: But, you know, working backwards 22 from August the 7th, it really makes -- you know, I imagine 23 you -- you know, to have a fully briefed motion by then --24 now, if it's by, you know, having the opening brief in, 25 with -- you know, with oppositions and replies due later --

```
1
    but it sounds like you want the entire thing.
 2
               If you work it backwards, it doesn't give us much
 3
           It literally gives --
    time.
 4
               THE COURT: I just want to know, when do you want
    to file your opening brief?
 5
               MR. SRINIVASAN: Oh, when do we want to file the
 6
7
           But with an idea having everything briefed by
    brief.
8
   August 7th?
9
               THE COURT: Ready for decision.
                                That's --
10
               MR. SRINIVASAN:
11
               THE COURT: How about July the 3rd?
12
               MR. SRINIVASAN:
                                Well, that gives us less than two
13
   weeks to file a responsive motion, which we think is just
14
    simply not --
15
               THE COURT: On a complaint that you are not
16
   unfamiliar with.
17
               MR. SRINIVASAN: Well, we have many complaints.
18
   And the issue -- one of the issues, of course, we have is
19
    you've got some of these complaints that have regional metro
20
    relevant markets, right? And then you have other complaints
21
    that say no, it's a national market.
22
               We -- we have issues with both.
23
   particular, a national market presents different arguments
24
    and response versus regional markets. So we don't know yet
25
    how the consolidated amended complaint is going to wash out.
```

Certainly we can come up with some ideas, but really, looking at these motions -- I'm sorry -- the actual complaint, the allegations, you know, what they're saying, there are detailed allegations at times; there aren't in other places -- it really is -- I know it sounds -- I know you don't want to hear it --

THE COURT: So I don't mean to cut you off. But I approach this assuming that each and every defendant has had a substantive meeting with your clients, that each and every defendant has probably given your clients general counsel, what have you, a pretty extensive, detailed analysis of this case based on the complaints filed. Not just the complaints facing that defendant, but the complaints facing all the defendants. That each and every defendant has talked to their clients about the strengths and weaknesses of this case, and that you're not here today just reading the complaints for the first time.

So I am assuming that a lot of work has already been performed -- I think I'm right -- with your clients, so that you may not have a final litigation strategy in place, but you've got a pretty good outline of where your particular client wants to go and how to get there, and the pitfalls of getting there, so that you're probably pretty close to knowing -- and you've probably even outlined your motion to dismiss.

1 MR. SRINIVASAN: That's -- you know, we have 2 certainly thought about it. And -- and one -- one issue I do 3 worry about is, if it was just RealPage and we were the only 4 ones making a decision on what we put in the motion or not, I 5 think, you know, something that's in short order is more realistic. 6 7 But trying to -- or -- you know, I don't think you 8 want 60 different motions to dismiss, and I'm not suggesting that's where we would go. But coordinating and making sure 9 10 everybody has relevant arguments that are covered -- again, I 11 think we can do it efficiently, reduce the number of motions 12 and paper you see, but that takes time. 13 Because we have to -- we do have to go back to our 14 clients --15 THE COURT: So that's what I'm asking. How much 16 time? 17 MR. SRINIVASAN: Well, again, in the constraints 18 that you've offered, it's hard for me to answer because I would say we need at least a month to file that motion. 19 20 that's not going to give enough time to do the rest of it. 21 You know, that's kind of where -- I don't know if 22 there's any flexibility on that date at all. 23 THE COURT: All right. 24 Mr. Glackin. 25 MR. GLACKIN: Excuse me, Your Honor. I apologize

```
1
    for interrupting. But, subject to anyone on the plaintiffs'
 2
    side not agreeing, I think we could move the leadership
 3
    application deadline up by a couple days to June 5th.
 4
               THE COURT:
                           Oh, you can file them before the 7th.
   You can file them tomorrow if you want.
5
               MR. GLACKIN: What I'm also suggesting is that we
 6
7
   could also move the CAC deadline -- excuse me -- the
    consolidated amended complaint deadline up a couple days,
8
    from June 16th to June 14th.
9
10
               Maybe that would help solve the problem.
11
               THE COURT:
                           I mean, these are deadlines.
                                                          It's
12
    nothing wrong with filing things before then.
13
               All right.
14
               MR. SRINIVASAN: And that's --
15
               THE COURT: Unless you can give me some timetable,
16
    I'm going to have to --
17
               MR. SRINIVASAN: Well, if pressed -- and, by the
18
    way, there's also the motions to arbitrate that we have to
19
    file in parallel with that. And, again, that's going to be a
    lot of work to do.
20
21
               THE COURT:
                           I think you've got enough lawyers
22
    that, if you assign one to everybody here, they could be
    filed by Friday.
23
24
               MR. SRINIVASAN: Like I said, Your Honor --
25
               THE COURT: Next Friday.
```

MR. SRINIVASAN: -- if everybody was the master of their own responsive pleading, I would be more sanguine about this, but that's the concern I have about that date.

THE COURT: All right. So this is what I'm going to do. We've got a date for the filing of the consolidated amended complaints. Defendants can answer or otherwise respond to those on or before July the 3rd. Plaintiffs' response will be due on July the 21st, and any replies on July the 28th.

The local rules apply. The local rules apply as it pertains to motions. The Court -- in light of what Mr. Srinivasan shared, I do want to streamline the motions. It just makes no sense -- and it's really just a waste of time and money for everybody to write the same thing. That's not necessary.

So there -- I -- I am not as familiar with the case as you all are, but there are some areas where similar defendants can file the same motion with the same supporting brief. I want you all to try to work it out first before I try to work it out for you. So, before the deadline for your motions, I need some kind of report on where you are.

Now, we can get together again. Some of you have not experienced the humidity of Nashville in June, but you'll get used to it. But I need to get some idea. Because, you're right, I'm not going to entertain -- it's not going to

```
1
    be your benefit for you to ask me to entertain 60 motions.
 2
    That's not going to help anybody.
 3
               MR. SRINIVASAN: We understand that. Your Honor.
 4
               On your dates, would there be any flexibility on
    that first date of July 3rd?
5
 6
               THE COURT: Well, I wanted to give you the 4th
7
   off.
8
               MR. SRINIVASAN: Well, I do appreciate that.
                                                              Ιf
9
   we could get --
10
               THE COURT: And then I need it all filed so I have
    a chance to digest it, so when you come back on the 7th,
11
   we'll. . .
12
13
               MR. SRINIVASAN: Yeah.
                                       If we had -- okay.
                                                           Well,
    if we had until --
14
15
               THE COURT:
                           Go ahead.
                                      Yeah.
16
               MR. SRINIVASAN: If we got even a few more days
17
    into that week, say the 6th or the 7th, that would be
18
    helpful, I think. Because my concern is -- I do appreciate
19
    getting the 4th off -- is that weekend we're going to have a
20
    hard time finding clients and things like that. And so it
21
   would be nice if we could get some time to -- to sign off on
22
    briefs, and even a relief to, say, the end of that week, that
23
    Friday, would help us.
24
               THE COURT: All right. So you're proposing July
25
    the 7th?
```

```
1
               MR. SRINIVASAN: Yes, Your Honor.
 2
               THE COURT: For the opening briefs. All right.
 3
               Ms. Herzfeld, when do you all want to respond?
               MS. HERZFELD: If they'd like to file their briefs
 4
    on July 7th, I think that's fine, so long as we have a
5
    sufficient amount of time to respond.
 6
7
               THE COURT:
                           That's what I'm asking you for.
8
               MS. HERZFELD:
                              Right. We had had July 21st, I
    think is what the Court had had us at, so looking at my
9
    calendar, if we could perhaps have until July 24th.
10
11
    gives us through the weekend to that Monday.
12
               Does that jam the Court though?
13
               THE COURT: Then replies by the defendant will be
14
    due when?
15
               MS. HERZFELD: The 28th? Still making it June the
16
    28th.
17
               THE COURT: Well, I guess Mr. Srinivasan --
18
               MR. SRINIVASAN:
                                Thank you, Your Honor. So, if
19
    the briefs come in -- if their oppositions come in on
    July 24th, it would be nice to get some time to react to
20
21
           I would think August 2nd would be great.
22
               THE COURT: Oh, no, no, no, no.
23
               MR. SRINIVASAN: That's not going to work.
                                                           Ι
24
    think we need at least a week.
25
               THE COURT: Yeah, a week. And a week from the
```

```
1
    24th will be the 31st.
 2
               MR. SRINIVASAN:
                                31st.
               THE COURT: Yeah.
 3
 4
               MR. SRINIVASAN:
                                Thank you, Your Honor.
 5
               THE COURT: All right. So then the briefing is
    closed on the 31st. And now you've got -- you've got me. . .
 6
7
    Okay.
8
               So now on the plaintiffs, same thing goes for you
9
   all as the defendants. I expect the plaintiffs to get
    together and, where one brief can be filed covering the same
10
    issues adequately, that needs to occur
11
12
               MR. GLACKIN:
                             Absolutely, Your Honor.
13
               THE COURT: Okay. So when am I going to know that
    that's -- that's the way we're going to bake your cake?
14
15
               MR. GLACKIN: Well, at the moment I only speak for
    my clients. But I imagine we could give you -- either
16
17
    after -- after we see their briefs, that would be the time
18
    when we could give you a report on what we're planning.
19
               I -- I don't imagine that would take us more than
20
    a few days to -- given the schedule, we're going to need to
    know within a few days how many briefs we're filing.
21
22
               So, not having a calendar in front of me --
23
               THE COURT:
                           So you're going to get their briefs on
24
    July the 7th. We'll give you the weekend and Monday to look
25
    at it.
```

```
1
               So certainly by July the 10th you'll have some
 2
    idea how you're going to do your responses?
 3
               MR. GLACKIN: Could we have until the 11th, Your
    Honor?
 4
 5
               THE COURT: The morning of? Before noon.
               MR. GLACKIN:
                             Before noon Nashville time on the
 6
7
    11th.
8
               THE COURT: All right.
9
               And, Mr. Srinivasan, when are you going to report
10
   back on your briefing?
11
               MR. SRINIVASAN: So, if the complaint is coming in
12
    on June 16th, Your Honor, which is -- I don't have my
    calendar --
13
14
               THE COURT:
                           That's a Friday.
15
               MR. SRINIVASAN: That's a Friday? Would a week be
    too long for you?
16
               THE COURT:
17
                           Yeah.
18
               MR. SRINIVASAN: For us to get together --
19
               THE COURT: Yes. that would --
20
               MR. SRINIVASAN:
                                I think the longer we have, the
21
    more consolidated, I think -- we can present you a plan with
22
    more consolidated briefing.
23
               THE COURT: I like you incentivizing me, but. . .
24
               So you get the amended complaints on the 16th.
25
    Surely, surely -- it is a few more of you all to -- surely by
```

```
1
    the 21st you're going to -- somebody somewhere is going to be
 2
    starting to write. Say by noon on the 21st?
               MR. SRINIVASAN: Sure, Your Honor. That works.
 3
 4
    Thank you.
 5
               THE COURT: Now, do you all want to just file
    something, or do you want to come to Nashville?
 6
7
               MR. SRINIVASAN: As much as I've enjoyed it here,
8
   Your Honor, I think probably filing it --
9
               MS. HERZFELD: The plaintiffs are fine with filing
    it, Your Honor.
10
11
               THE COURT:
                           Mr. Stranch has got an idea.
12
               MR. STRANCH IV: Well, Your Honor, I was actually
13
    going to ask you about how you wanted that to look.
14
               So, for the plaintiffs, for all the motions that
   are filed, does the Court want to hear this one will be
15
16
    filing a motion or a response to; these two will be filing a
17
    consolidated response to? How would the Court envision
18
    seeing that?
19
               THE COURT:
                           My aspiration would be 100 percent of
20
    the plaintiffs are going to file one response covering these
             That would be. . . You can go from there.
21
    issues.
22
               MR. STRANCH IV:
                                All right.
23
               THE COURT:
                           But you need to anticipate -- give me
    enough information so, if we need to have a follow-up
24
25
    telephone conference or -- a follow-up telephone conference
```

is about all I can do.

MR. STRANCH IV: We can identify if there's any issues that we think we might need to discuss with the Court in that filing.

THE COURT: Okay. So Mr. Srinivasan has been talking for all the defendants. I want to give other defendants a chance to be heard on these deadlines.

Good.

And the plaintiffs? I guess none of them are here, other than. . .

And then, while some of you are writing briefs, some others need to be meeting and conferring so you can file by July the 24th a proposed scheduling order for the case.

Now, I know Mr. Bruno is pretty good at doing that in criminal cases. So we'll see how good he is in -- in civil cases. But that scheduling order needs to begin to address all the -- all the deadlines in the case.

I see you all want to put off -- let's at least go through expert witness disclosures. And then I'm going to give you all the first shot to tell me how we're going to -- how you all want to engage in discovery. I -- I think you're going to say there's a lot to be done. But I guess it needs to be staged in a way that the Court's comfortable that we're progressing toward the end.

But I'm going leave -- I think you need to meet

and confer. I really -- and I'm going to say that needs to be done in person. And maybe one more trip back to Nashville to -- to have that very substantive meeting to iron out a case progression. On the discovery in particular, I'm going to want -- I don't want minutiae and I don't want a lot of detail. But I do want some what I call mileposts.

So, I don't know, you know, by this date, the defendants have decided they want to depose 20 plaintiffs and testimony be done by this date. And the plaintiffs want to depose -- want to do 30(b)(6) depositions for RealPage and Grey Star, what have you, by this date. And it's a reasonable number. And it's not going to be duplicative. And then we'll move on to the next stage of discovery, whatever that is.

Same thing with your written discovery, whatever needs to happen before you can do your depositions. So, by July the 24th, you'll file with me your proposed scheduling order. Remember, the Middle District of Tennessee cases can tag along with the discovery. But then you need to keep a target trial date in mind. But I do hope on the 7th to go ahead and get you on my calendar for a trial.

Now, I appreciate the defendants' response and the joint statement about mediators. So I would ask that somebody else on your team, Mr. Srinivasan -- you can't do it all -- but give me a list of acceptable -- of the people you

gave me, who is available, no conflict, can serve, available to serve, and rank them in the order of your preference. And I would encourage the plaintiffs to do the same. Or, even better. I would encourage you all to talk about it and maybe come up with one list of mediators, ranked in order of preference.

And the reason I do want to have that in place by the 7th is we were able to put together a chart -- I think it's -- it's fairly accurate -- of -- but now I think we've got 39 cases. I think I did this when it was on 38 -- but, in any case, I think we counted that we've got about -- and you're mostly in the -- in the jury box here -- we've got about 30 -- 35 defendants who are in three cases or less. And it just strikes me that your clients -- some of you are only in one case. About 12, 13 -- maybe 15 -- you're in one case.

I'm sure that you've had some discussion -- some of you are in two cases and then a couple in three. But it strikes me that your clients might want to see if they can make peace with the plaintiffs earlier than later. So that's the reason I want that list of mediators. I want it on the 7th.

So, if some of these people -- some of these companies that are only one case, two cases, or three can find a happy place with the plaintiffs, then I want to make

```
1
    that an opportunity for you to proceed -- at least
 2
    initially -- voluntarily. But if I need to urge your clients
 3
    along, I'm -- we can talk about that on the 7th, too.
                                Excuse me, Your Honor. Are you
 4
               MR. STRANCH IV:
    asking for that by August 7th or June 7th?
 5
 6
               THE COURT: July the 25th. Defendants shall and
7
    the plaintiffs may provide a list of acceptable and available
8
    mediators ranked in order of preference on or before July the
    25th.
9
10
               MR. STRANCH IV:
                                Okay.
11
               THE COURT: And, again, I would love it if y'all
12
    could meet and confer, give me one list, order of preference.
    Number 1's available? Number 1 is it.
13
14
               MR. SRINIVASAN: Your Honor, just to clarify, was
    that date July 24th or 25th?
15
16
               THE COURT:
                           25th.
17
               MR. SRINIVASAN: Thank you, Your Honor.
18
               THE COURT: Which is -- which is a Tuesday.
19
               And obviously I'm baking in some time for me.
    I'll say -- I'll go ahead and tell you, if y'all can agree on
20
21
    a mediator and we've got 30 or more defendants who may want
22
    to pursue that, then I may have that mediator here on the
23
    7th.
24
               So let me ask this to all the lawyers:
                                                       Does the
25
    Court need to clarify or restate or in any way address what
```

the parties' obligations are regarding preserving electronically stored information? I put that in the initial order. I said it all needs to be preserved. But I thought, since we have everybody here, if I need to clarify that, or if somebody needs to -- needs to ask some questions about it, now is the time.

So everybody has an understanding about your obligations, and I'm sure we've got a group of good lawyers here. You've communicated that to your clients.

So I think I asked Mr. Srinivasan -- I didn't ask the plaintiffs -- in the various complaints, you know, you say the class -- proposed class starts in 2010, 2016, 2018, one says 2019.

Anybody want to help me on what's -- what's the basis and what's the number? What's the year?

MR. GLACKIN: Well, I don't mind starting, Your Honor. So our -- the group of firms that our firm is working with, the clients we represent, their complaints were filed -- the first one of them all was filed in October of 2022. And so we picked as the start of the class period four years prior, the statute of limitations period, four years prior to the date of the filing of that first complaint, and a number of other complaints have since selected the same start date.

So I can't speak to 2019 or 2010 or 2016 or any

1 other dates, but that's the date that was selected by the 2 clients that we represent, Your Honor. 3 THE COURT: All right. Anyone else have another rationale? 4 5 MS. HERZFELD: And then I believe there were also -- sorry, Your Honor. I believe there were also some 6 7 allegations of fraudulent concealment, which would bring that 8 back a little bit earlier. So I think that's why those dates are fluctuating. But I'm sure that that will all be 9 addressed in the consolidated amended complaint and that'll 10 11 all be nice and clear for everyone. 12 THE COURT: Mr. Berman? 13 MR. BERMAN: As we discussed earlier, we start on the 10th -- with 2010, under fraudulent concealment theory, 14 15 and we'll probably stick to that. 16 THE COURT: How do you get to 2010? MR. BERMAN: 17 Because the software was introduced 18 in 2009. 19 THE COURT: All right. Anybody else want to help 20 me on that number -- that date? 21 So -- I don't know who of the plaintiffs I need to 22 address this to, but I just wanted some plaintiff lawyer to 23 just give me a little preview of what you think is going to 24 be the battleground on the class action issue. 25 MR. GLACKIN: I'm happy to do that, Your Honor.

THE COURT: We can let the people on the next row talk too. I know you're on the front row.

MR. MARTIN: He's doing a great job, Your Honor.

THE COURT: Until he messes up. Then we'll see.

MR. GLACKIN: I will say I was remembering some briefing schedules in a prior case when we were having the earlier conversation. So I expect a principal -- I'm thinking about two things when I think about class certification in this case, Your Honor.

So the first thing I think about is the data analysis that's going to be necessary on damages. I think -- I'm hopeful that, because of the nature of this case and what we believe happened -- which they dispute -- that much of that data and information may actually be in the -- in the possession of one defendant, which is RealPage, because that's their job, is to provide pricing recommendations, but also to collect vast amounts of data from their customers that feed into the algorithm.

So, in terms of advancing class certification, I would really want to prioritize getting that data, because the damages analysis is always an issue in class cert.

Getting the data and processing the data is kind of the big boulder in the schedule, in terms of it just takes a certain amount of time.

Almost everything else can kind of be flexed

around, but that is a boulder.

So that's the -- the good news is that it may be -- I'm hoping -- fingers crossed -- that if one defendant has all that data, that may simplify the process. On the other hand, if that's not the case, the process could be more complex. I feel like the data conversation is one that -- it would be just good to prioritize starting to have that conversation in terms of the discovery process.

The battleground -- I mean, interestingly -- I mean, I see -- I think the battleground -- a big -- another big battleground on the merits in addition to the discovery analysis issue -- excuse me -- the damages analysis issue is going to be what they previewed before. You know, their defense that, you know, every unit is a snowflake. Every landlord is an independent actor who can do whatever they want. That's not just going to be the merits defense on the conspiracy; I would assume that's also going to be the defense on class certification. They're going to say that we need to haul in every landlord to, you know, testify at the evidentiary hearing about whether or not they followed the recommendation.

I don't mean to be pejorative. But it'll be something like that. There -- there will be a big battleground on the -- both on the merits, but as to class certification on this question of the degree of discretion

1 that is exercised by the landlords in setting prices and how 2 that feeds into the predominance analysis. 3 determinative one way or the other, but that will be their argument, that there's so much -- so much individual 4 decision-making and discretion that it -- the individual 5 issues predominate, can't certify class. 6 7 THE COURT: I don't want to cut you off, but I do 8 Because in some of the complaints -- and I want to pause. have to say, other than qui tam or false claim cases, I've 9 never seen it in a civil -- we've got some unnamed 10 11 confidential -- not undercover agents, but some unnamed 12 RealPage workers who are unnamed. 13 So you plan on naming them in the consolidated 14 complaint, I hope? 15 MR. GLACKIN: So, Your Honor, that was -- yes. 16 Those were our -- I believe that the only complaints that I'm 17 aware of that have confidential informant allegations were 18 those filed by our group. That work was done by the Berger 19 Montague firm. 20 THE COURT: We're not going to do that in the 21 consolidated --22 MR. GLACKIN: They're not going to be able to be 23 secret forever. 24 THE COURT: Right. Correct. 25 MS. HERZFELD: And I do believe the complaint that was filed this morning from our group does contain some additional witnesses. So that will obviously have to come out at some point.

Your Honor, if I could also.

THE COURT: Sure. Just point out that we do have a slight difference of opinion from my good friend here on how the class would work, whether that be a national class or regional classes. We do think that there's some differences in discovery and damages, and that will, you know, shade a little bit on how things move forward.

So I think that's the only thing I would add.

MR. GLACKIN: I agree, that's a difference -- a difference among the complaints that have been filed. And whoever is responsible for filing the consolidated amended complaint is going to have to make a decision in their best judgment as lawyers on behalf of the class.

THE COURT: Well, if we had -- if -- and

Mr. Srinivasan and his colleagues say big if -- there is a

national class, do we really need anything else?

Ms. Herzfeld?

MS. HERZFELD: Well, yes, Your Honor. Because we actually think there would be difficulties certifying a national class, perhaps, given the differences. You know, not necessarily. I'm not sure. But we would definitely have to get into those -- into those differences regionally. And

we believe really they should be regional classes and not a national class.

THE COURT: All right. So, when you all meet and confer -- I hope somebody's taking notes here -- that's certainly an issue you need to have a face-to-face discussion about, especially as it pertains to what you put in the proposed scheduling order. Because I'm hoping that -- well, my plan is on the 7th we're going to end the day with a comprehensive scheduling order as much as possible. And that -- we may have to take some pauses, but we're going to plan our pauses.

Also, when you do that, go ahead and incorporate some schedule -- some status conferences.

Now, the plaintiffs suggested every six weeks. As much as -- as much fun as that sounds like, I don't know if we really need to do every six weeks. But I do want to get on your calendars.

Now, that doesn't mean everybody has to come. But everybody needs to know we're going to -- I need, you know, the leaders here and -- for a status conference. And I want to be on your calendar. I want you on my calendar. So we can always cancel it, but it's hard to schedule those.

And I guess -- I'll leave it to your good judgment how far in the future we want to schedule those.

But to the extent your scheduling order is pertaining to work

1 to be done, getting ready to go back to the case -- returning 2 back to the court of origin, we need to be having scheduled status conferences. 3 I would say you could schedule those at -- you 4 know, at 1:00 so people could potentially fly in and fly out. 5 MR. GLACKIN: And may we communicate with the 6 7 Court in advance of filing that joint CMO to find out your 8 availability? 9 Don't worry about that. THE COURT: Yeah. We'11 do that on the 7th. I'd rather get on --10 11 MR. GLACKIN: Oh, I understand. I misunderstood. 12 THE COURT: I mean, it's more of you than it is 13 with me, but I'm going to try to be accommodating. 14 And just to save some time, when you all file 15 your -- make your filing regarding combination of motions by 16 defendants and by plaintiffs, obviously you need to give me 17 your rationale for the combinations so I can look at them and 18 agree or agree to disagree or have further discussion. 19 So whatever the link you think is that's bringing 20 50 defendants together, tell me what that is so I can see it 21 makes as much sense -- same thing, I guess -- sounds like --22 for the plaintiffs. 23 All right. And that takes me to Mr. -- Mr. Funk. 24 Mr. Funk, I had you over there, although you 25 really belong in this group of -- of defendants who are in

```
1
    three cases or less.
 2
               So, meaning no disrespect to anyone -- his name I
 3
   just recognize -- I'm going to deputize you to get with this
    group so when we come back on the 7th I have some idea of who
 4
   wants to take advantage of finding a resolution to this
 5
    earlier than later.
 6
7
               MR. FUNK: And that's the group of three or less;
8
    is that right, Your Honor?
9
               THE COURT: Yes.
               MR. FUNK: I'd be happy to.
10
11
               THE COURT: We can add to -- yeah. Let's just
12
    deal with the group of three or less.
13
               MR. FUNK: Okay.
14
               THE COURT: Yeah, let's just deal with the group
15
    of three or less.
16
               All right. That's almost everything I have.
17
    I'm going to go to at least the lawyers here at the table.
18
               Anything else -- Mr. Martin, you've said not a
19
   word, which is quite unusual.
20
                            It is unusual, Your Honor. I guess I
               MR. MARTIN:
21
    just want to a point of clarification.
22
               THE COURT: Come onto the podium so I can hear you
23
   better.
               MR. MARTIN: Yes, Your Honor. Thank you.
24
25
               So I think -- and I would be surprised if my
```

colleagues on the plaintiffs' side are not asking themselves or thinking about this in the same way -- we're going to file our applications for leadership in a week, and people are going to respond within 24 hours. And then there's a lot of decisions that are going to have to be made, like, pretty quickly, soon thereafter.

And so I just wanted to -- until somebody's empowered to lead this case, both as a lead counsel and as liaison counsel, that's going to be -- it was hard to get -- I mean, we got the joint statement done together.

THE COURT: It looked easy from here.

MR. MARTIN: Well, I'm glad. We want everything to look, from the Court's perspective, is easy. That would be one of my objectives in this case.

Not everything I thought was perfect. I didn't agree with every single piece of that. But in order to --rather than flood you with sort of like marginally different proposals. But I could foresee, like, having that answer from this Court before we file -- you know, while we're trying to do the -- the consolidated amended complaint and the scheduling and all the things you've gone through today -- which I think are great and I think the schedule is fantastic, because we want to put this thing on a trajectory to move it -- but getting that answer from the Court and that guidance I think is going to be tremendously helpful.

```
1
               THE COURT: And I think -- I would -- I would
 2
    actually highlight everything to the plaintiffs' lawyer that
 3
    Mr. Martin has said. So those who are going to apply, you
 4
    know what you're applying to do. It's not going to change by
    your awesome leadership, because we do want to -- we need to
 5
    get to work. Y'all have a lot of work to do.
                                                   So --
 6
7
                            That's all I have, Your Honor.
               MR. MARTIN:
                                                            Thank
8
   you.
9
               THE COURT: Anybody else? Mr. Bruno?
               MR. BRUNO:
10
                           Nothing, Your Honor.
11
               THE COURT: And I don't -- let's see.
    Ms. Cummings?
12
13
               MS. CUMMINGS:
                              Nothing, Your Honor.
               THE COURT: Mr. Mitchell?
14
15
               MR. MITCHELL:
                              No, Your Honor.
                                               Thank you.
               THE COURT: Or anybody else?
16
17
               Okay. All right. Mr. Srinivasan.
18
               MR. SRINIVASAN:
                                Nothing further from me, Your
19
            I don't know if anybody --
20
               THE COURT: Well, Grey Star, you're in -- you're
21
    in almost the real estate row. RealPage is in 38 cases;
22
    you're in 38 cases. So you need to have a big say in this.
23
               MR. MADDIGAN: Yeah.
                                     I think we're in every one,
24
    Your Honor, but I don't have anything to add right now.
25
    Thank you very much.
```

```
1
               THE COURT:
                           Mr. Maddigan?
 2
               MR. MADDIGAN:
                              Yes.
               THE COURT:
 3
                           Thanks.
                                    All right.
 4
               And then we should have Lincoln Property?
               MR. CASAS: Yes, Your Honor. Greg Casas.
 5
               Nothing further at this time, Your Honor.
 6
 7
               THE COURT:
                           And Mr. Fenske?
8
               MR. FENSKE:
                            Yes, Your Honor. Nothing further.
9
               THE COURT: Any other defendants? You can come up
    to the podium.
10
11
               MR. FUNK:
                          Your Honor, just real briefly on the
12
   group of the smaller number of defendants, do you want that
    filed on the 24th with the proposed schedule once I corral
13
    everybody to try to find out if they want to participate?
14
15
               THE COURT:
                           24th of?
               MR. FUNK:
                          Of July.
16
               THE COURT:
17
                           Yes.
18
               MR. FUNK: Okay.
                                 I'll file then.
19
               THE COURT:
                           Okay.
                                  All right.
20
               If there's nothing else, then we'll enter an order
21
    setting the deadlines, and I'll wait to get your filings.
22
    Thank you.
23
               ALL:
                     Thank you, Your Honor.
24
               (Court adjourned.)
25
```

1 REPORTER'S CERTIFICATE 2 3 I, Lise S. Matthews, Official Court Reporter for the United States District Court for the Middle District of 4 5 Tennessee, with offices at Nashville, do hereby certify: That I reported on the Stenograph machine the 6 7 proceedings held in open court on May 31, 2023, in the matter 8 of IN RE: REALPAGE, INC., RENTAL SOFTWARE ANTITRUST LITIGATION (NO. II) Case No. 23-MD-3071; that said 9 proceedings in connection with the hearing were reduced to 10 11 typewritten form by me; and that the foregoing transcript 12 (pages 1 through 82) is a true and accurate record of said 13 proceedings. 14 This the 3rd day of June, 2023. 15 /s/ Lise S. Matthews 16 LISE S. MATTHEWS, RMR, CRR, CRC Official Court Reporter 17 18 19 20 21 22 23 24 25